

In The Round

A Special Report of the KSU Entrepreneurship Roundtable

Entrepreneurship Resources for Teachers Compiled and distributed by Kentucky State University and the Kentucky Association for Career & Technical Education





This resource list is for teachers to support your efforts to offer entrepreneurship education. While extensive, it does not claim to be an exhaustive list.



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The Small Business Administration reports that students who participate in entrepreneurship programs demonstrate increased initiative and self-confidence. Such students are more interested in school because they see how acquiring practical skills and learning to solve problems contribute to future success.

Joan Luddy, Education World

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This resource directory was produced and distributed in partnership with the Kentucky State University Cooperative Extension Program and the Kentucky Association for Career and Technical Education. Listings should not be considered an endorsement of any particular organization or service, rather, this is a list of resources that are readily available to educators supporting students' pursuit of entrepreneurial career options. This list is not an exhaustive list and will be updated periodically.

This resource list is for teachers to support your efforts to offer entrepreneurship education. While extensive, it does not claim to be an exhaustive list.

The Kentucky Association for Career and Technical Education is the professional association for all disciplines and all levels of Career and Technical Education in Kentucky.

Kentucky College & University Based Programs

CENTER FOR ECONOMIC DEVELOPMENT, ENTREPRENEURSHIP AND TECHNOLOGY

Eastern Kentucky University BTC 147 521 Lancaster Avenue Richmond, KY 40475 859-622-2334 http://www.cbt.eku.edu/cedet

CEDET is located in Eastern Kentucky University's College of Business and Technology, provides assistance to businesses, organizations, industries, and communities to aid in their development. In addition to the EKU offices, CEDET has an office in Berea.

Berea Entrepreneur Assistance Center 108 Parkway Berea, KY 40403 859-985-9450

CENTER FOR RURAL DEVELOPMENT

2292 South Highway 27, Suite 300 Somerset, KY 42501 606-677-6000 www.centertech.com

The Center work in its forty-two county service region provides leadership for innovative and sustainable economic development solutions.

KENTUCKY ENTREPRENEURIAL COACHES INSTITUTE

University of Kentucky 500 Garrigus Building Lexington, KY 40546-0215 859-257-3471 www.uky.edu/Ag/CLD/KECI/welcomekeci.html

The objective of the Institute is to encourage diversification in Kentucky's tobacco-dependent counties.

KENTUCKY 4-H YOUTH DEVELOPMENT

212 Scovell Hall (Office: 209F) Lexington, KY 40546-0064 859-257-5961, ext. 240



Kentucky 4-H offers <u>Be the "E,"</u> a youth-based entrepreneurship curriculum to increase knowledge and skills of how to exploit a business opportunity and be organized in business endeavors. For more information about bringing Be the E! to your school <u>Contact</u> <u>your county 4-H agent</u>.

KENTUCKY SMALL BUSINESS DEVELOPMENT CENTER (KSBDC)

University of Kentucky 225 Gatton College of Business and Economics Lexington, KY 40506-0034 859-257-7744 http://www.ksbdc.org/

KSBDC coordinates service centers in all areas of the state to help existing business owners and potential entrepreneurs succeed. Their services include: oneon-one management consultations, training workshops, market research, loan packaging help, assistance with financial projections and information needed to make informed business decisions.

Here are the KSBDC locations and counties served by each:

<u>Ashland</u>

Serving the Counties of: Boyd, Carter, Elliott, Greenup and Lawrence Operated by: <u>Morehead State University</u>

Bowling Green

Serving the Counties of: Allen, Barren, Butler, Cumberland, Edmonson, Hart, Logan, Metcalfe, Monroe, Simpson and Warren Operated by: <u>Western Kentucky University</u>

Elizabethtown

Serving the Counties of: Breckinridge, Grayson, Green, Hardin, Larue, Marion, Meade, Nelson, Taylor and Washington Operated by: <u>University of Kentucky</u>

Highland Heights

Serving the Counties of: Boone, Campbell, Gallatin, Grant, Kenton and Pendleton Operated by: <u>Northern Kentucky University</u>

Hopkinsville

Serving the Counties of: Caldwell, Christian, Crittenden, Hopkins, Livingston, Lyon, Muhlenberg, Todd and Trigg Operated by: <u>Murray State University</u>

Lexington

Serving the Counties of: Anderson, Bourbon, Boyle, Clark, Fayette, Franklin, Harrison, Jessamine, Mercer, Nicholas, Powell, Scott and Woodford Operated by: <u>University of Kentucky</u>

Louisville

Serving the Counties of: Bullitt, Carroll, Henry, Jefferson, Oldham, Owen, Shelby, Spencer and Trimble

Operated by: Greater Louisville Inc.

Maysville

Serving the Counties of: Bath, Bracken, Fleming, Lewis, Mason, Menifee, Montgomery, Morgan, Robertson and Rowan Operated by: <u>Morehead State University</u>

Middlesboro

Serving the Counties of: Bell, Clay, Harlan, Knox, Leslie, Letcher and Perry Operated by: <u>Southeast Kentucky Community &</u> <u>Technical College</u>

Morehead

Serving the Counties of: Bath, Bracken, Fleming, Lewis, Mason, Menifee, Montgomery, Morgan, Robertson and Rowan Operated by: <u>Morehead State University</u>

Owensboro

Serving the Counties of: Daviess, Hancock,

Henderson, McLean, Ohio, Union and Webster Operated by: <u>Murray State University</u>

Paducah

Serving the Counties of: Ballard, Calloway, Carlisle, Fulton, Graves, Hickman, Marshall and McCracken Operated by: <u>Murray State University</u>

Paintsville

Serving the Counties of: Breathitt, Floyd, Johnson, Knott, Lee, Magoffin, Martin, Owsley, Pike and Wolfe Operated by: <u>Morehead State University</u>

<u>Pikeville</u>

Serving the Counties of: Breathitt, Floyd, Johnson, Knott, Lee, Magoffin, Martin, Owsley, Pike and Wolfe Operated by: <u>Morehead State University</u>

Richmond

Serving the Counties of: Adair, Casey, Clinton, Estill, Garrard, Jackson, Laurel, Lincoln, Madison, McCreary, Pulaski, Rockcastle, Russell, Wayne and Whitley Operated by: <u>Eastern Kentucky University</u>

Somerset

Serving the Counties of: Adair, Casey, Clinton, Estill, Garrard, Jackson, Laurel, Lincoln, Madison, McCreary, Pulaski, Rockcastle, Russell, Wayne and Whitley Operated by: Eastern Kentucky University

West Liberty

Serving the Counties of: Bath, Bracken, Fleming, Lewis, Mason, Menifee, Montgomery, Morgan, Robertson and Rowan Operated by: <u>Morehead State University</u>

KENTUCKY STATE UNIVERSITY

Cooperative Extension Program 400 East Main Street Frankfort, KY 40601 502-597-6325 www.kysu.edu/entre_biz

KSU offers its quarterly <u>Entrepreneurship Roundtable</u> on topics of interest to those thinking about starting new business as well as established businesses. During the summer KSU conducts a week-long residential <u>entrepreneurship camp</u> for high school students.

Kentucky State and Local Governmental Agencies

Commonwealth of Kentucky

Arts Council 21st Floor, Capital Plaza Tower 500 Mero Street Frankfort, KY 40601-1987 502-564-3757 888-833-2787 kyarts@ky.gov



Craft Marketing Program

 supports crafts and artisan entrepreneurs in marketing and business development and other economic opportunities.

Cabinet for Economic Development

Old Capitol Annex 300 West Broadway Frankfort, Kentucky 40601 800-626-2930 502-564-7140 econdev@ky.gov

Department of Commercialization and Innovation

(DCI) – supports development of technology-driven businesses to create high-tech job opportunities in Kentucky thorough such programs as the Small Business Innovation Research Incentive Program and the Statewide Business Plan Competition.

<u>Small Business Services Division</u> – offers direct services to new and expanding businesses and to entrepreneurs in Kentucky through three programs: Small and Minority Business; Business Information Clearinghouse; and Kentucky Procurement Assistance

Department of Agriculture

100 Fair Oaks, 5th Floor Frankfort, KY 40601 502-564-0290

Agriculture Marketing &

Product Promotion - The Division of Agricultural Marketing and Agribusiness recruitment administers and promotes the Kentucky Proud marketing program. The division assists Kentucky producers in marketing Kentucky grown, processed or manufactured agricultural products locally, nationally and internationally.

GEAR UP Kentucky 1024 Capital Center Drive, Suite 230 Frankfort, KY 40601 502-573-1555 x143 www.gohigherky.org/gearup/nfte

Offers entrepreneurship education training for teachers in partnership with the <u>National Foundation for</u> <u>Teaching Entrepreneurship</u>.

Governor's Office of Agricultural Policy

404 Ann Street Frankfort, KY 40601 502-564-4627 govkyagpolicy@ky.gov

The Governor's Office of Agricultural Policy (GOAP) created the <u>Kentucky Center for Agricultural</u> <u>Development and Entrepreneurship</u> for the purpose of providing business development and technical feasibility assistance; building the entrepreneurial capacity; and distributing grants to advance farm diversification, cooperative development, marketing, and new product development.

Governor's Office of Local Development

1024 Capital Center Drive, Suite 340 Frankfort, Kentucky 40601 502-573-2382 800-346-5606

Office of Federal Grants and Office of State

<u>**Grants**</u> – There are numerous programs to support local business development and entrepreneurs. These programs require application through local governments (county and city) and may provide opportunities for partnerships with local organizations.

Secretary of State

700 Capital Avenue, Suite 152 Frankfort, KY 40601 502-564-3490

<u>**Online Business Services**</u> – Check names of registered businesses and trademarks / service marks, file annual reports, and search other business files at this site.

<u>One-Stop Business Licensing Program</u> - This program allows users to instantly receive a complete listing of all licenses and related information that could be required at the state level when starting a new business.

Transportation Cabinet

200 Mero Street Frankfort, KY 40622 502-564-3501 800-928-3079

Office of Business and Occupational Development

- Coordinates the Disadvantage Business Enterprise (DBE) program including certification, bidding, and accepting contracts to assist potential contractors in being prepared to compete for available contracts.

METRO GOVERNMENT

METRO BUSINESS RESOURCE CENTER Nia Center 2900 West Broadway, Suite 300 Louisville, KY 40211 502-574-3700 http://www.louisvilleky.gov/economicdevelopment/bu sinessdevelopment/MetroBusinessResourceCenter.htm



CHAMBER OF COMMERCE

The Kentucky Chamber serves a network consists of business professionals and local chambers across the state, trade organizations, and their members. Learn about its work at <u>www.kychamber.com</u>. Find a local Chamber office near you here.

Albany Ashland Bardstown Benton Bowling Green Brandenburg Cadiz Cave City Central City Columbia Corbin Covington Danville Elizabethtown Florence Fort Campbell Fort Mitchell Fort Wright Frankfort Georgetown Gilbertsville Grand Rivers Greensburg Harrodsburg Henderson Hodgenville Hopkinsville Jeffersontown La Grange Lawrenceburg Lebanon Leitchfield

Lexington London Louisville Madisonville Marion Maysville Middlesboro Middletown Monticello Morehead Mount Sterling Munfordville Murray New Castle Owensboro Paducah Paintsville Paris Pikeville Prestonsburg Radcliff Richmond Russell Springs Russellville Scottsville Shelbyville Somerset Stanford Tompkinsville Versailles Winchester

Greater Cincinnati & Northern Kentucky African American Chamber of Commerce 2945 Gilbert Avenue Cincinnati, Ohio 45206 513-751-9900 admin@gcaacc.org

Hispanic Chamber Cincinnati USA!

3805 Edwards Road Rookwood Tower, Suite #544 Cincinnati, Ohio 45209-1948 513-458-6649 office@HispanicChamberCincinnati.com

CENTRAL KENTUCKY INVENTORS COUNCIL

Bluegrass Area Development Center 699 Perimeter Drive Lexington, KY 40550 859-201-1311 www.ckic.org

The CKIC coordinates monthly meetings with speakers and topics ranging from front lines emerging technologies to the basics of marketing, how to resource materials for a prototype, and to how to conduct a product presentation. These meetings are free and open to the public.



COMMUNITY VENTURES CORPORATION (CVC) 1450 N Broadway Lexington, KY 40505 859-231-0054 800-299-0267 www.cvcky.org info@cvcky.org

CVC a community-based, non-profit organization that provides individuals and families with the skills, income, and assets, they need to achieve financial independence through small business ownership, home ownership, and business expansion.

Lexington Office

1450 North Broadway Lexington, Ky. 40505 800-299-0267 / 859-231-0054 Counties served: Anderson, Boone Bourbon, Boyle, Campbell, Clark, Estill, Fayette, Franklin, Gallatin, Garrard, Grant, Harrison, Jessamine, Kenton, Lincoln, Madison, Mercer, Nicholas, Pendleton, Powell, Scott, Woodford



Louisville Office 429 South 2nd Street Louisville, Ky. 40202 502-566-6076 Counties served: Bullitt, Hardin, Jefferson, Oldham, Shelby, Spencer

Campbellsville Office

107 West Broadway Campbellsville, Ky. 42718 270-849-2323 Counties served: Adair, Casey, Cumberland, Green, Hart, Larue, Marion, Taylor, Washington

Henderson Office

1990 Barrett Court Henderson, Ky. 42419 270-826-7196 / 877-434-3766 Daviess, Henderson, McLean, Union, Webster

JUNIOR ACHIEVEMENT (JA)

Junior Achievement seeks to educate and inspire young people to value free enterprise, business, and economics in order to better prepare students for their future. JA offers programming in six Kentucky communities.

<u>Ashland</u>

JA of West Virginia & the Advantage Valley, Inc. P.O. Box 475 Catlettsburg, KY 41129-0475 866-521-6025

Bowling Green & Glasgow

JA of South Central Kentucky, Inc. 440-1/2 East Main Avenue Bowling Green , KY 42101 270-782-0280

Lexington

JA of the Bluegrass, Inc. 711 Millpond Road Lexington , KY 40514 859-219-2423

Louisville

JA of Kentuckiana, Inc. 1401 W. Muhammed Ali Blvd. Louisville, KY 40203 502-561-5437

Northern Kentucky

JA of OKI Partners, Inc. 644 Linn Street, Suite 1024 Cincinnati , OH 45203 513-346-7100

JA of Owensboro, Inc.

1195 Wing Ave. Owensboro , KY 42303 270-684-7291

KENTUCKY ASSOCIATION FOR ECONOMIC DEVELOPMENT (KAED) 2225 Lawrenceburg Rd. Bldg. B, Suite 4 Frankfort, KY 40601 502-227-9653 www.kaedonline.org

KAED is open to anyone connected to, or interest in, the economic and community development of Kentucky.

KENTUCKY ASSOCIATION OF MANUFACTURERS 609 Chamberlin Ave Frankfort, KY 40601 502-352-2485 http://kymanufacturers.com info@KAManufacturers.com

This is the only trade association sector that operates in support of Kentucky's manufacturing industries.

KENTUCKY CENTER FOR RURAL & AGRICULTURAL DEVELOPMENT (KCRAD)

Elizabethtown Office (Main) 411 Ring Road Elizabethtown, KY 42701 270-763-8258

Lexington Office (UK) 859-257-6527

Somerset Office 606-271-2998 http://www.kccd.org

KCRAD facilitates agricultural and rural business development by providing educational opportunities, technical assistance, and business support services to new and existing agribusinesses in Kentucky.

KENTUCKY COUNCIL ON ECONOMIC EDUCATION

11601 Bluegrass Parkway, Suite 200 Louisville, KY 40299 502-267-3570 800-I-DO-ECON info@econ.org

The Entrepreneurs in Kentucky teaching materials are packaged for intermediate, middle, and high school with a focus on economics, entrepreneurship, decision making, and personal finance. KCEE is affiliated with the National Council on Economic Education.

KENTUCKY HIGHLANDS INVESTMENT CORPORATION P.O. Box 1738 362 Old Whitley Road London, KY 40743-1738 606-864-5175

www.khic.org khicnet@khic.org

KHIC activity works to identify entrepreneurs and link them with development venture capital opportunities.

KENTUCKIANA MINORITY BUSINESS COUNCIL (KMBC)

614 West Main Street, Suite 5500 Louisville, KY 40202 502-625-0159 www.kmbc.biz

KMBC provides a direct link to corporations to increase procurement and business opportunities for minority businesses of all sizes.

KENTUCKY RETAIL FEDERATION

512 Capitol Avenue Frankfort, Kentucky 40601 502875-1444 info@kyretail.com www.kyretail.com

KRF is a non-profit trade association created to improve the retail business climate for department

and drug stores to hardware, apparel and building supply retailers.

KENTUCKY SCIENCE AND TECHNOLOGY CORPORATION PO Box 1049 Lexington, KY 40588-1049 859-233-3502 www.kstc.com kstc@kstc.com



KSTC write on their website that they are "an entrepreneurial company dedicated to enhancing the capacity of people, companies, and organizations to develop and apply science and technology and compete responsibly in the global marketplace." METRO BUSINESS RESOURCE CENTER Nia Center 2900 West Broadway, Suite 300 Louisville, KY 40211 502-574-3700 http://www.louisvilleky.gov/economicdevelopment/bu sinessdevelopment/MetroBusinessResourceCenter.htm

The Metro Business Resource Center brings local government together with federal programs to assist new and existing small businesses meet their goals.



MOUNTAIN ASSOCIATION FOR COMMUNITY ECONOMIC DEVELOPMENT (MACED) 433 Chestnut Street Berea, KY 40403 859-986-2373 www.maced.org info@maced.org

MACED works to create economic alternatives in eastern Kentucky and Central Appalachia with a focus on business development, forest land management, public policy, and financial literacy.

NATIONAL ASSOCIATION OF WOMEN BUSINESS OWNERS (NAWBO)

NAWBO represents the interests of all women entrepreneurs across all industries.

NAWBO Lexington: www.lexnawbo.org

NAWBO Louisville: www.nawbolouisville.org

FEDERAL RESERVE BANK OF CLEVELAND

1455 E 6th St Cleveland, OH 44114 P.O. Box 6387 Cleveland, Ohio 44101-1387 216-579-2000

www.clevelandfed.org

Cleveland is the headquarters of the Fourth Federal Reserve District, which comprises Ohio, western Pennsylvania, eastern Kentucky, and the northern panhandle of West Virginia. The Federal Reserve Bank of Cleveland has branch offices in Cincinnati, Ohio, and Pittsburgh, Pennsylvania. The Cincinnati branch offers an on-site Tour Program and Speakers Bureau Tuesday, Wednesday, and Thursday (closed bank holidays) from 10 a.m. to 2 p.m.

FEDERAL RESERVE BANK OF ST. LOUIS-LOUISVILLE BRANCH

National City Tower 101 S. Fifth St., Suite 1920 Louisville, KY 40202 502-568-9200 800-626-4507

The Louisville Branch of the Federal Reserve Bank serves southern Indiana and central and western Kentucky with initiatives in community affairs, economic education, research and monetary policy, and with educational conferences and workshops throughout the year to give educators a better understanding of economics and the

SCORE (Service Corps of Retired Executives) Federal Building 600 Dr. Martin Luther king Jr. Place Room 188 Louisville, Ky 40202 502-582-5976 Score@score-kentucky.org www.score.org

"Counselors to America's Small Business" is a source of free and confidential small business advice for entrepreneurs. This service is offered in partnership with the <u>U.S. Small Business Administration</u>

SMALL BUSINESS ADMINISTRATION (SBA)

Kentucky District Office 600 Dr. Martin Luther King Jr Place, Rm 188 Louisville, KY 40202-2254 502582-5971

The SBA offers technical assistance, resources, and support to small businesses and entrepreneurs including the <u>Small Business Resource Guide</u>. The SBA accomplishes this with a network of field offices and partnerships with public and private organizations, such as the <u>Kentucky SBDC</u> offices and <u>SCORE</u>. Additionally, SBA offers special resources for young people.

SBA's Teen Business

This site offers information on starting a business-from brainstorming and evaluating the feasibility of your idea to developing a business plan and making sound financial decisions. It also includes interactive games and motivational success stories.

SBA's Young Entrepreneurs

A comprehensive list of SBA sponsored online resources for young entrepreneurs. Information is available for young children up to young adults.

USDA RURAL DEVELOPMENT

Business and Cooperative Programs 771 Corporate Drive, Suite 200 Lexington, KY 40503-5477 859-224-7300 http://www.rurdev.usda.gov/ky/index.htm

USDA Rural Development promotes the economic viability of rural communities through partnerships with public and private community based organizations that provide financial and technical assistance to rural businesses and cooperatives.

CONSORTIUM FOR ENTREPRENEURSHIP EDUCATION

Offers resources for teachers, instructors, programs developers, and anyone helping young people of all ages pursue entrepreneurial opportunities. Includes is a database of entrepreneurship education programs from around the United States, Entrepreneurship Everywhere: A Guide to Resources and Models for Entrepreneurship Education

ENERGIZING ENTREPRENEURS

Read stories of community-based youth entrepreneurship from around the country.

EXTENSION

eXtension is an interactive learning environment delivering the researched information from land-grant universities across America. The Entrepreneurs and Their Communities section is devoted to providing resources to and answering the questions entrepreneurs have about starting and growing a business.

HOT SHOT BUSINESS – INTERNET SIMULATION GAME

An online business simulation that teaches entrepreneurial concepts and skills to students. Created by Disney in partnership with the Ewing Marion Kauffman Foundation.

DECA

DECA/Delta Epsilon Chi is an international association of high school and college students studying entrepreneurship and business.

ENERGIZING YOUNG ENTREPRENEURS

The site provides resources for young entrepreneurs, particularly those living in rural communities. It is a project of the RUPRI Center for Rural Entrepreneurship.

INC.'S YOUNG ENTREPRENEUR'S SURVIVAL KIT

Inc. has collected profiles of business owners who started their businesses while students, along with resources related to building a business, links to academic programs and ideas on networking with peers.

INDEPENDENT MEANS INC.

A provider of products and services for youth financial independence, this site offers know-how on starting a business as well as making, saving, giving and growing money. Site also holds an annual business plan competition with \$1,000 cash prize.

INTERNAL REVENUE SERVICE (IRS)

The IRS has an online classroom for young people to help them understand the why and how of meeting their tax obligations. They also provide <u>free products</u> for small businesses and self-employed persons.

<u>JA TITAN 3.0</u>

A fun and interactive game in which visitors can test their skills running a business in this ultimate business simulation. Players are CEO's who must run a manufacturing company and master six key business decisions.

MCKELVEY FOUNDATION

The McKelvey Foundation awards a total of \$40,000 in scholarships annually for young entrepreneurs to attend any four-year college within the United States.

MIND YOUR OWN BUSINESS

Sponsored by the SBA and Junior Achievement, this site is designed to support interest in entrepreneurship among teens. It serves as a small business portal for young entrepreneurs by providing essential resources and information.

NATIONAL FOUNDATION FOR TEACHING ENTREPRENEURSHIP

Provides entrepreneurship education programs to young people from low-income communities.

STREAMING FUTURES

This site allows teens to interact with career professionals through live, monthly interactive webcasts. Its goal is for teenagers to get extensive insight into careers by watching interviews of real industry leaders performing their duties.

TEEN ENTREPRENEUR

An online division of Entrepreneur magazine, Teen Entrepreneur provides a wealth of information, advice, motivation, tools and other resources for young people who are serious about entrepreneurship.

THE MINT: BE YOUR OWN BOSS

This site provides middle and high school students with helpful advice, interactive quizzes and fun resources related to money management. There is also information specifically for parents and teachers.

TOP TEN SMALL BUSINESS OWNERS UNDER 16

An inspiring article by LegalZoom highlighting the successes of young entrepreneurs.

YOUNGBIZ.COM

Geared towards teens, the mission of YoungBiz is to empower youth with entrepreneurial, business and financial skills through innovative education and real-world experience.

YOUNG ENTREPRENEUR'S SURVIVAL KIT

An online resource center for young entrepreneurs provided by *Inc.* magazine. This section contains expert columns and advice from successful young business owners.

YOUTH ENTREPRENEURSHIP TOOLKIT

Resources and materials for teachers, mentors, and young people wanting to start an entrepreneurship education program.

